

Spanish competitiveness: where is the problem and how to fix it?

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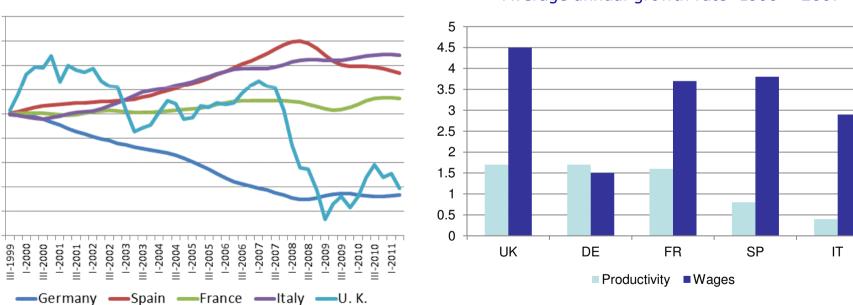
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> Conference "The triggers of Competitiveness" National Bank of Belgium 6 December 2011



Loss of competitiveness up to the crisis, followed by improved performance

ULCs G5 vs Eurozone (index 1995 = 100)



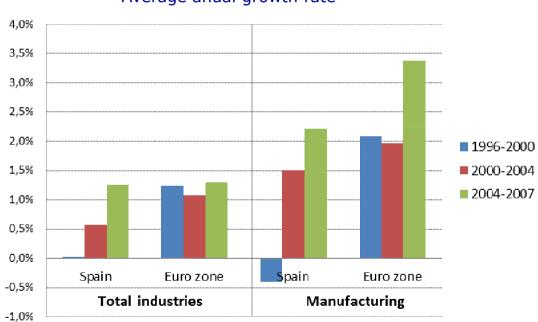
Productivity and labour costs Average annual growth rate 1999 – 2007

Source. European Commission (Ecfin).

Source. EU-Klems.



Precrisis low productivity growth affected all sectors



Productivity growth by sectors Average anual growth rate

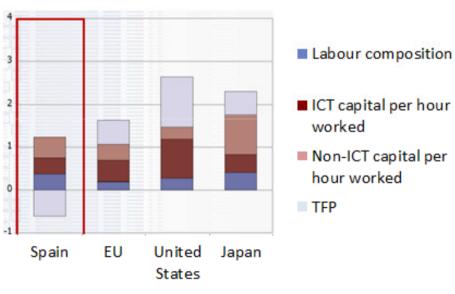
Productivity growth accelerated from 2004, and specialy after the crisis.
Construction is an important driver

 Manufacturing has greater producitivity gap with EU than total economy

Source. EU-Klems.



Strong effort on R&D and innovation, more competition and better regulation to improve TFP



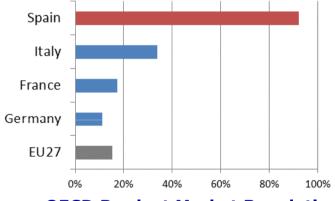
Source. BBVA and IVIE.

Productivity growth components

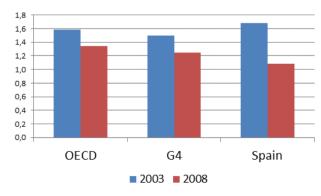
Share of total productivity growth

- ICT capital per hour worked
- Non-ICT capital per hour worked

Growth in EPO patent filings 2000 - 2008



OECD Product Market Regulation 2003-2008



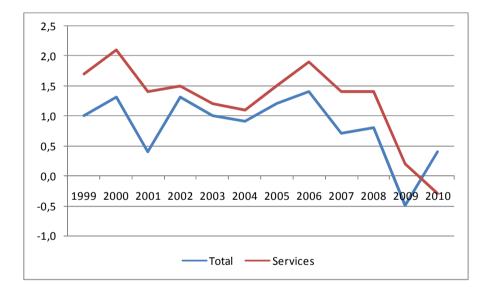


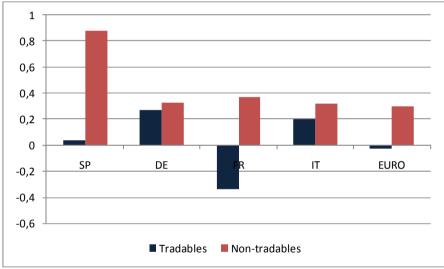


Labour costs and markups

Annual Growth in HCPI (%)

Growth in Mark-ups (%,1999-2007)



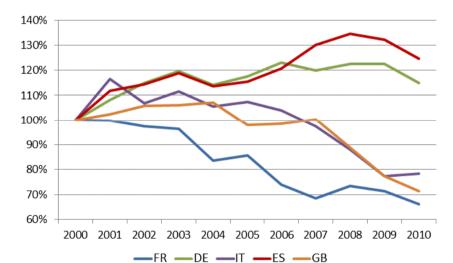




Strong relative export sector performance, despite loss in cost competitiveness

120% 110% 90% 90% 80% 70% 60% 50% 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 —FR — DE — IT — ES — GB

Goods Export Share (2000=100)

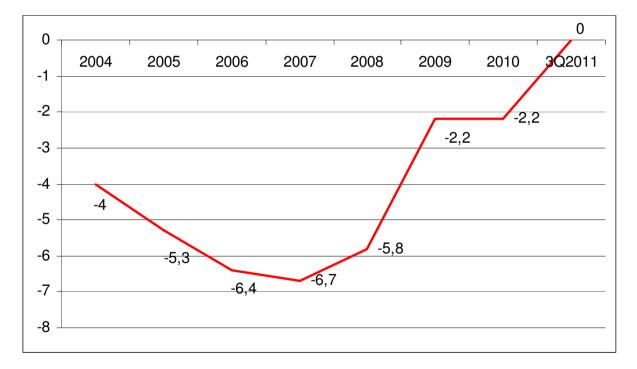


Services Export Share (2000=100)



Strong correction in trade imbalance

Spain's Trade balance – Goods and Services (% of GDP)





Conclusions

- Adequate appraisal of competitiveness requires an analysis of multiple indicators.
- In the case of Spain competitiveness indicators suggest that Spain has lost cost competiveness vis-à-vis Eurozone since 1999. However, Spain has managed to achieve a relatively strong export performance.
- Regardless of how one explains this apparent paradox, it is clear that Spain needs to build on this export performance by increasing its productivity.
- Since 2004, and more intensely since 2008, the outgoing Govt has undertaken a deep reform programme to improve the sources of productivity. These reforms in many cases have not fed-in to productivity numbers so should see strong productivity growth in coming years.
- In any there are some key reforms pending implementation (vocational training, active labour market policies) others which need to be addressed (professional services)